

# AUTO INDUSTRY UPDATE

**August Motor Vehicle Sales**

**September 4, 2002**

## FACTS

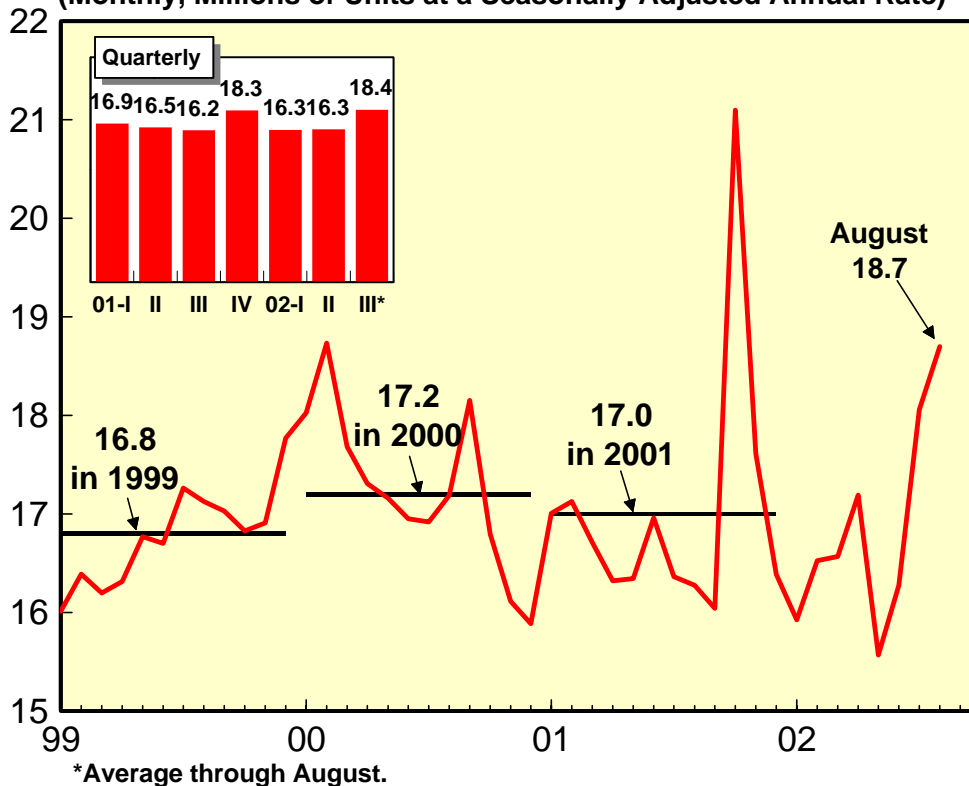
### Monthly Sales and Inventories

	Mar-02	Apr-02	May-02	Jun-02	Jul-02	Aug-02
<b>Unit Sales of New Cars and Light Trucks</b> (millions of units, SAAR)	16.5	17.2	15.5	16.3	18.1	18.7*
<b>Domestic Inventories</b> (days' supply)	60	59	61	60	50	52 to 54**

\*Estimated by Autodata Corp.

\*\*Estimated by *Ward's Automotive Report*. Based on sales of 17-1/2 to 18 million units at an annual rate.

### SALES OF NEW CARS AND LIGHT TRUCKS (Monthly, Millions of Units at a Seasonally Adjusted Annual Rate)



## RECENT NEWS

- ▶ U.S. Aug. auto sales rise 13% ([Bloomberg](#))
- ▶ Chrysler to join GM and offer 0% on 2003 models ([Automotive News](#))
- ▶ Studies: Rebates are strong poison ([Automotive News](#))